

# *Web Science*

*Master 1 IFI – DSC - International*

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# Some Announcements

- Web page: [www.i3s.unice.fr/~tettaman/Classes/WebScience](http://www.i3s.unice.fr/~tettaman/Classes/WebScience)
- Schedule
- Grading
- Dario Malchiodi's session this afternoon (about PageRank and distributed computing)
  - Please create an account on the free version of DataBricks
  - URL: <https://community.cloud.databricks.com/>
  - A notebook about the lab work will be made available there

## *Class – Session 4*

# **PageRank and how Google turns words into money**

# Introduction

- Key statistics about Alphabet Inc. (= Google), as of May 22, 2017
  - Market capitalization: ~ \$650 billion (2014: \$375 billion)
  - Revenue : \$95 billion (2014: \$62 billion)
  - EBITDA : \$31.2 billion (2014: \$18.6 billion) \$990/s !!!
  - Full-time employees: 74,000 (2014: 54,000)
- As a comparison:
  - GDP of Angola: ~ \$95.8 billion
  - If Google were a country, it would be 64<sup>th</sup> by GDP out of 194
  - In 2016, Alphabet was 94<sup>th</sup> among the world's corporations by capitalization and 2<sup>nd</sup> among publicly traded companies
- Not bad for a “simple” search engine...

# *The Key of Success*

- Google's success is based on two algorithms :
  - **PageRank**
  - **AdWords + AdSense**
- The former allows Google to rank search results:
  - It gives Google its **use value**
  - It has imposed Google as a market leader
- The latter generates the impression of advertisements targeted on the interests of the audience of a Web page:
  - It gives Google its **exchange value**
  - AdWords allows buying traffic, AdSense allows selling traffic

# *Agenda*

- PageRank
- AdWords + AdSense
- Lab work

# Part I

# PageRank



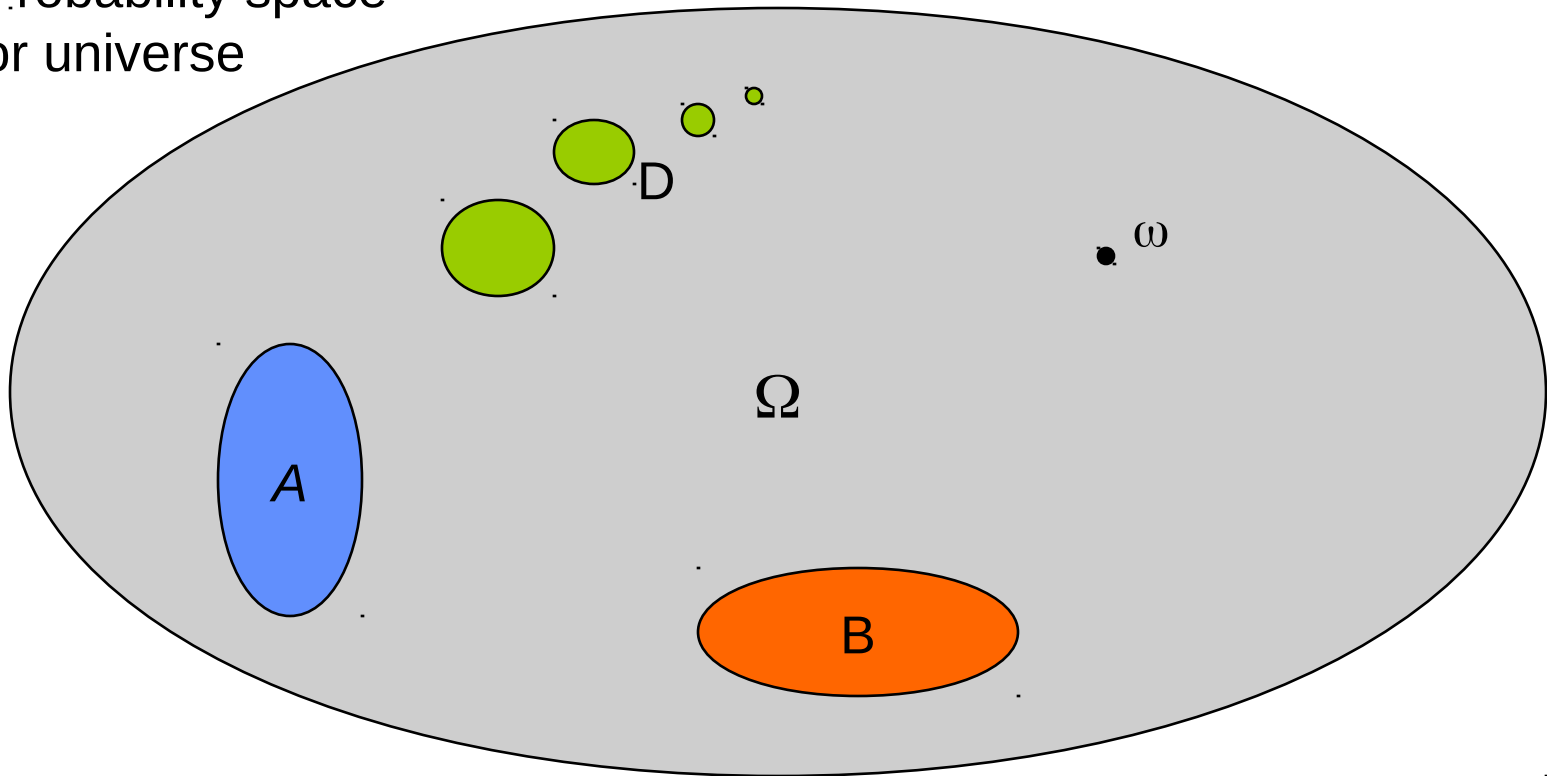
# Basic Intuition

- The WWW as a directed graph
  - Its nodes are the HTML pages
  - Its arcs are the `<a href="..."> . . . </a>` hyperlinks
- Which pages would a **random surfer** visit?
  - The random surfers would start at a random page
  - They would jump from one page to the next by clicking a random hyperlink
  - Idea: measure the importance of a page by the probability that it is visited at time  $t$  by a random surfer!
- This probability is the visit frequency of the page

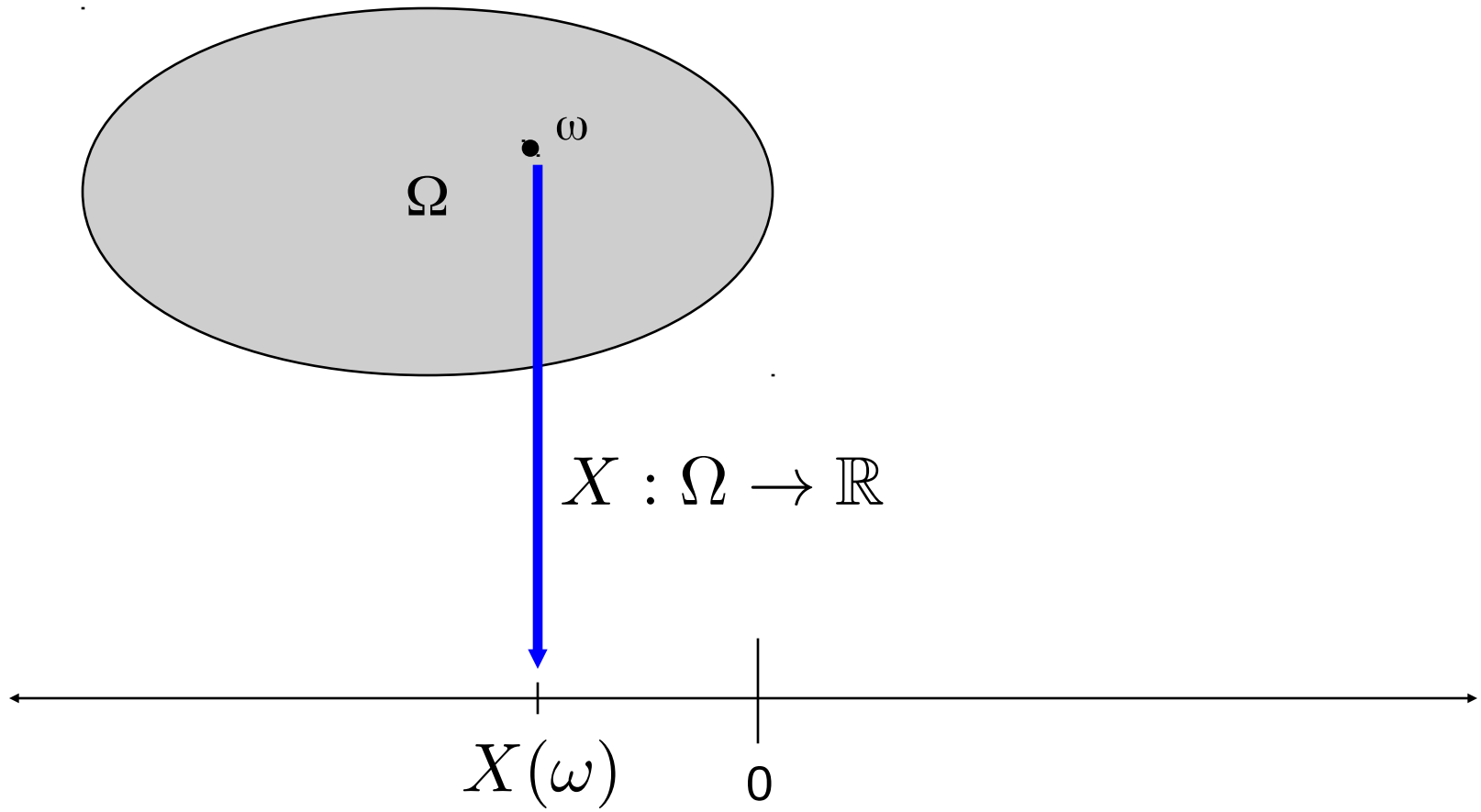


# Events

Probability space  
or universe



# Random Variables



# Random Processes

A sequence of random variables

$$X_1, X_2, \dots, X_t, \dots$$

Each equipped with its own probability distribution.

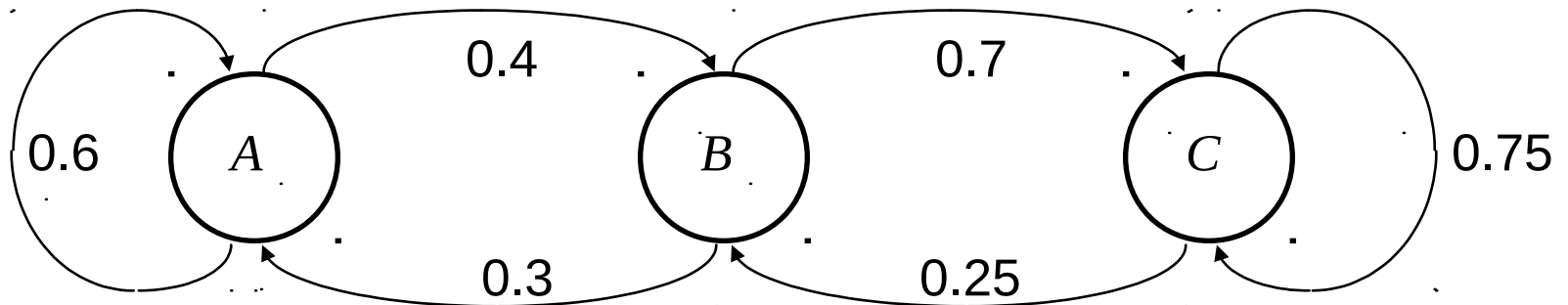
Notation:  $\{X_t(\omega)\}_{t=0,1,\dots}$

# Markov Chains

A random process  $\{X_t(\omega)\}_{t=0,1,\dots}$

is a Markov chain if and only if, for all  $t$ ,

$$\Pr[X_t = x \mid X_0, X_1, \dots, X_{t-1}] = \Pr[X_t = x \mid X_{t-1}]$$



# Transition Matrix

$$\mathbf{T} = \begin{bmatrix} \Pr(X_t = x_1 \mid X_{t-1} = x_1) & \dots & \Pr(X_t = x_n \mid X_{t-1} = x_1) \\ \Pr(X_t = x_1 \mid X_{t-1} = x_2) & \dots & \Pr(X_t = x_n \mid X_{t-1} = x_2) \\ \vdots & & \vdots \\ \Pr(X_t = x_1 \mid X_{t-1} = x_n) & \dots & \Pr(X_t = x_n \mid X_{t-1} = x_n) \end{bmatrix}$$

$\mathbf{T}$  is a stochastic matrix:

$$\forall i, \quad \sum_{j=1}^n \Pr(X_t = x_j \mid X_{t-1} = x_i) = 1$$

## “Idealized” Definition of PageRank

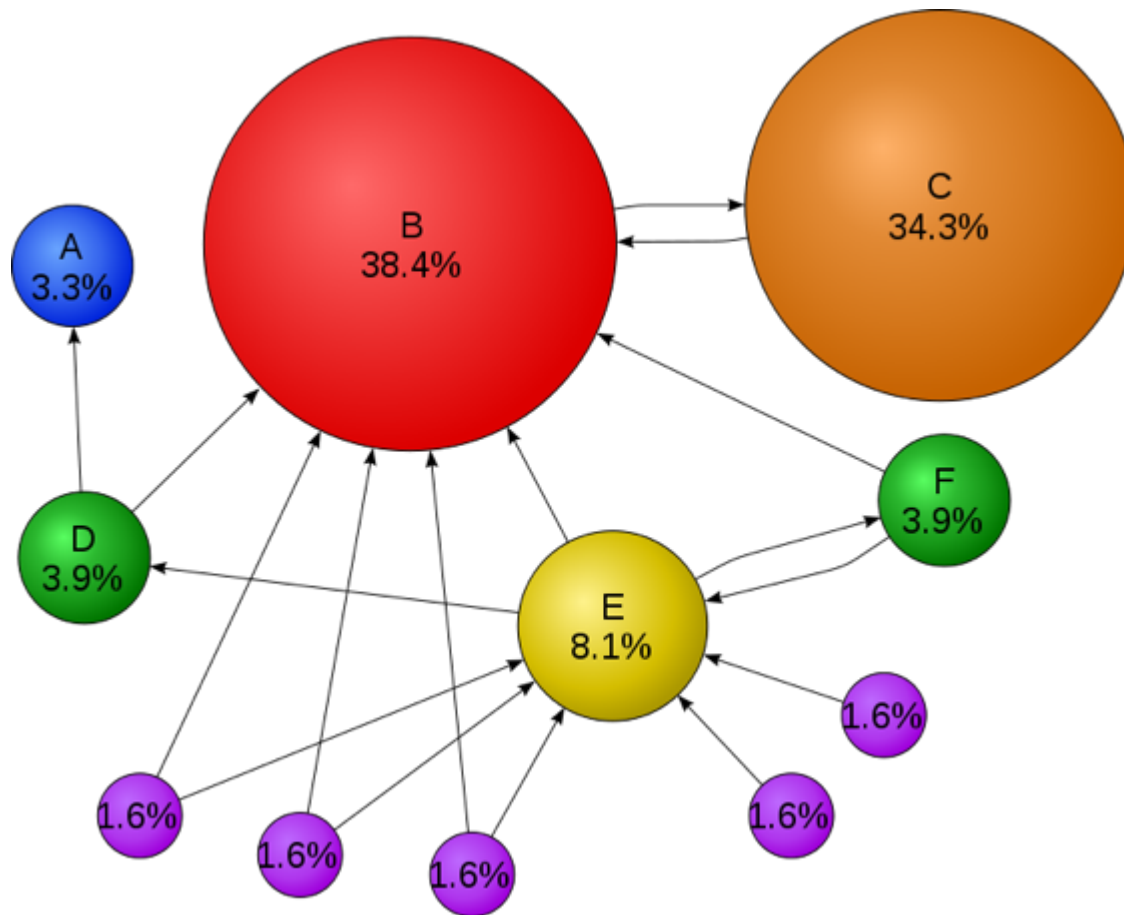
$q_i = \#$  outgoing links from page  $i$

$$\mathbf{H} = (h_{ij})$$

$$h_{ij} = \begin{cases} 1/q_i & \text{there exists a link from } i \text{ to } j; \\ 0 & \text{otherwise.} \end{cases}$$

$$\pi_j = \sum_i \pi_i h_{ij} \quad \longleftrightarrow \quad \pi = \pi \mathbf{H}$$

# Example



## *Basic Hypothesis*

A Web page is important  
insofar as it is referenced by  
other important pages



## Analysis of the Definition

- There are three factors that determine the PageRank of a page:
  - The number of links pointing towards it;
  - The propensity of the pages containing those links to direct surfers towards it, i.e., the total number of outgoing links;
  - The PageRank of the pages containing those links
- The idealized model has two problems:
  - Pages without outgoing links (*dangling pages*), which can capture surfers.
  - A surfer may also get trapped in a *bucket*, a reachable and strongly connected component, without outgoing arcs towards the rest of the graph.

## Real Model: the Google Matrix

- The lines of matrix  $\mathbf{H}$  having all zero elements, corresponding to pages without outgoing links, are replaced by a uniform or arbitrary distribution.
- Let  $\mathbf{S}$  be the matrix thus modified.
- To solve the problem with *buckets*, Brin and Page propose to replace matrix  $\mathbf{S}$  by the Google matrix:

$$\mathbf{G} = \delta \mathbf{S} + (1 - \delta) \mathbf{E}$$

*damping factor*  $\delta$   $\leftarrow$  *Teleportation matrix*  $\mathbf{E}$

$$\mathbf{E} = \begin{bmatrix} 1/n & 1/n & \cdots & 1/n \\ \vdots & \vdots & & \vdots \\ 1/n & 1/n & \cdots & 1/n \end{bmatrix}$$

# Interpreting the Google Matrix

- The definition of the Google matrix may be explained as follows
  - With probability  $\delta$ , the random surfer follows the next link
  - With probability  $1 - \delta$ , the random surfer gets tired following links and directs the browser to a novel URL, which has nothing to do with the current page.
    - In this case, the surfer is “teleported” to this novel page
- The inventors of PageRank suggest a damping factor  $\delta = 0.85$  :
  - On average, after following 5 links, the surfer chooses a new random page.
- The PageRank vector is therefore  $\pi$  such that

$$\pi = \pi \mathbf{G}$$

# *Existence and Uniqueness of the PageRank vector*

- The  $\pi$  vector is an eigenvector of  $\mathbf{G}$  of eigenvalue 1.
- The  $\mathbf{S}$  matrix is stochastic, as is matrix  $\mathbf{E}$ .
- The  $\mathbf{G}$  matrix is, therefore, stochastic as well.
- If  $\mathbf{G}$  is stochastic, equation  $\pi = \pi\mathbf{G}$  has at least one solution.
- According to Perron-Frobenius' Theorem, if  $\mathbf{A}$  is an irreducible non-negative square matrix, then there exists a vector  $\mathbf{x}$  such that  $\mathbf{x}\mathbf{A} = r\mathbf{x}$ , where  $r$  is the spectral radius of  $\mathbf{A}$ .
- The  $\mathbf{S}$  matrix is likely to be reducible; however, thanks to the teleportation matrix,  $\mathbf{G}$  is certainly irreducible.
- Furthermore, since  $\mathbf{G}$  is stochastic, its spectral radius is 1.
- As a consequence, a PageRank vector  $> 0$  exists and is unique.

# *PageRank and Markov Theory*

- The random walk model on the Web graph, modified with teleportation, naturally induces a Markov chain with a finite (albeit huge) number  $n$  of states (= pages)
- $\mathbf{G}$  is the transition matrix of such Markov chain
- Since  $\mathbf{G}$  is irreducible, the chain is ergodic and it has a unique stationary distribution, corresponding to the PageRank vector  $\pi$ .

# Computing the PageRank Vector (1)

- The **power method** is a numerical method which allows to determine the greatest (in absolute value) eigenvalue of a matrix with real coefficients.
- We take a random vector  $\mathbf{x}$  and we compute the recurrence:

$$\mathbf{x}^{(0)} = \mathbf{x}, \quad \mathbf{x}^{(t+1)} = \mathbf{x}^{(t)} \mathbf{A} / \|\mathbf{A}\|$$

- This sequence converges to the greatest (in absolute value) eigenvalue of matrix  $\mathbf{A}$
- To compute  $\pi$ , we start from vector  $\mathbf{u} = (1/n, \dots, 1/n)$  and we stop as soon as

$$\|\pi^{(t+1)} - \pi^{(t)}\| < \epsilon$$

## Computing the PageRank Vector (2)

- The convergence speed of the power method applied to matrix  $\mathbf{G}$  is of the same order as the rate by which  $\delta^k$  goes to 0.
- For instance, for  $\delta = 0.85$ :
  - 43 iterations  $\rightarrow$  precision of 3 decimal digits
  - 142 iteration  $\rightarrow$  precision of 10 decimal digits
- We also observe that the power method applied to matrix  $\mathbf{G}$  can be expressed in terms of matrix  $\mathbf{H}$
- $\mathbf{H}$  is an extremely sparse matrix, which can be stored in a memory space of size  $O(n)$
- According to rumors, Google recomputes  $\pi$  once per month
- “Google dance”: oscillation of  $\pi$  during the computation

## Part II

# AdWords et AdSense ... or how Google turns words into money



# What is it all about?

- March 2000 : the bursting of the “Internet” or “Dot-Com” Bubble
  - Many *start-ups* which offered a use value but no exchange value did not survive
  - Google had a better idea than simply selling advertising space
  - It accumulated “linguistic capital” thanks to its services
  - The idea was to exploit this capital
- An algorithm which automatically organizes speculation on words has allowed Google to create the first global linguistic market
- *Trademarks*: it was already possible to purchase certain words
- Google has boosted and liberalized that market

1

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↳ Location - Espagne - Location Aquitaine - Provence et Côte d'Azur

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↳ Vacances Scolaires 2011-2012 - Le calendrier scolaire ... - MENE0914826A

[Vacances Look Voyages : séjour pas cher en famille, club tout ...](http://www.look-voyages.fr/)[www.look-voyages.fr/](http://www.look-voyages.fr/)Votre séjour en club de **vacances** Lookea, en hôtel ou en formule circuit au meilleur prix avec Look Voyages. Départ dernière minute, pas cher ou en promo ![Villages et Clubs de vacances en tout inclus Thomas Cook](http://tt.thomascook.fr/village-club-vacances/)[tt.thomascook.fr/village-club-vacances/](http://tt.thomascook.fr/village-club-vacances/)

Ambiance. Une ambiance animée en journée comme en soirée. CHAQUE SEMAINE, NOS ANIMATEURS CONCOCTENT LE PROGRAMME DU VILLAGE : ...

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Trouvez les moins chères sur le comparateur de location en Club

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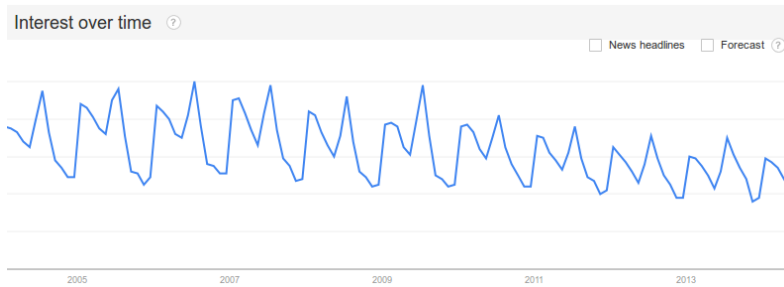
# AdWords

- Auction mechanism on words to place advertisements
- All (key)words can bring about an auction
- The algorithm automatically ranks the advertisements according to a calculation in four steps:
  - Bid on a word ( $E$ ): the advertiser fixes a maximum price she is willing to pay per click
  - Compute the quality score  $Q$  for the ad (relevance): **secret !**
  - Compute the rating of the ad,  $R = E Q$ , and its rank  $i$
  - Compute the price to pay per click:

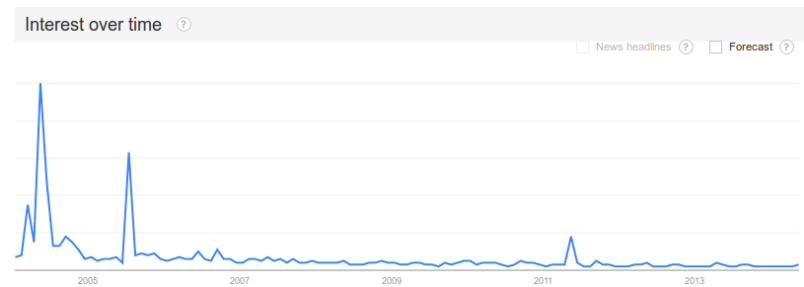
$$P_i = E_{i+1} \frac{Q_i}{Q_{i+1}}$$

# Google Trends

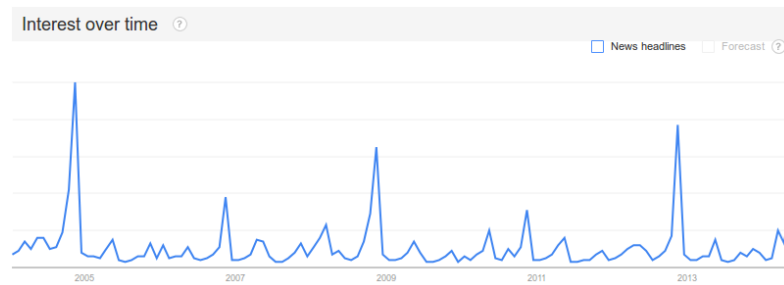
## Holidays



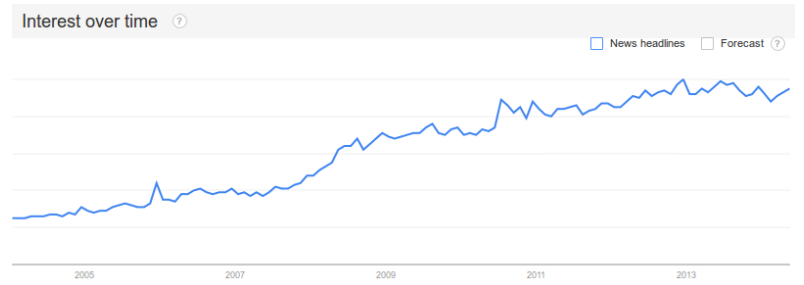
## al-Qaeda



## Elections

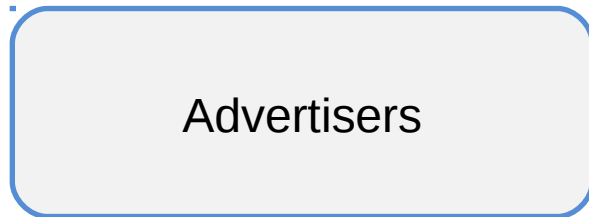


## Porn



# Buying and Selling Traffic

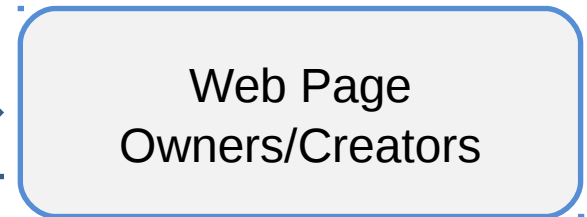
## Ad Words



The advertisers bid on the words to buy their traffic



## Ad Sense



The Web sites sell their traffic to Google to show the ads



### Advantages for the users

- “Free” services (search, docs, email, maps, translate, etc.)
- Useful, relevant, non-invasive advertisement
- Great user experience of on-line contents

# Two Sources of Revenue

Google bicycle shops in mountain view Search About 1,820,000 results (0.33 seconds)

Local business results for **bicycle shops near Mountain View, CA**

- Performance Bicycle Shop** - [www.performancebike.com](http://www.performancebike.com)  
2124 West El Camino Real, Mountain View - (650) 964-1796  
9 reviews, directions, and more »
- El Camino Bicycle Shop Jack'Ssee Off Ramp The** - [offrampbikes.com](http://offrampbikes.com)  
2320 West El Camino Real, Mountain View - (650) 968-2974  
"Their customer service has always been great."  
★★★★☆ 21 reviews, directions, and more »
- REI - Mountain View** - [www.rei.com](http://www.rei.com)  
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